



Lanier Technical College to Southern New Hampshire University Online

- Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.
- This guide serves as a mapping tool for students. Individual student evaluations will vary.
- Please contact Admission at 1-800-668-1249 or University Partnerships at partnersupport@snhu.edu.
- To ensure you are referencing the most current pathway for your program at SNHU, please visit www.snhu.edu/admission/transferring-credits/community-college-partnerships

Lanier Technical College AAS Business Management Course Requirements	Cr	Southern New Hampshire University Online BS Business Administration	Cr
Courses in bold are the associate degree required courses.		General Education Core Requirements	42
ENGL1101 Composition & Rhetoric	3	ENG 122 English Composition I	3
ENGL1102 Literature & Composition	3	ENG 123 English Composition II	3
Directed Area III: MATH1127 Intro to Statistics	3	MAT 240 Applied Statistics	3
MGMT1125 Business Ethics	3	Any 300/400 level HIS, LIT, IDS, PHL, POL, PSY, SCS, SOC, ENG, and 60 or more credits.	3
Directed Elective: ECON2106 Microeconomics	3	ECO 201 Microeconomics (ESBS)	3
Directed Area II: ECON2105 Macroeconomics	3	ECO 202 Macroeconomics (ESBS)	3
COMP1000 Intro to Computer Literacy	3	ESTM: Science/Technology/Mathematics Requirement (BIO, CHM, CS, EG, ENV, GAM, GEO, GRA, IT, MAT, PHL 214, PHL 305, PHY, SCI, IHP 340)	3
Natural Sciences or Math Elective	3	ESTM: Science/Technology/Mathematics Requirement (BIO, CHM, CS, EG, ENV, GAM, GEO, GRA, IT, MAT, PHL 214, PHL 305, PHY, SCI, IHP 340)	3
Directed Elective: HIST Option	3	Professional Comm. and Career Planning or History (HIS or HIS 100)	3
Humanities/Fine Arts Elective	3	EFAH: Fine Arts and Humanities Requirement (ENG, FAS, HIS, HON, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMN)	3
Humanities/Fine Arts Elective	3	EFAH: Fine Arts and Humanities Requirement (ENG, FAS, HIS, HON, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMN)	3
History (HIST) Elective	3	General Education Elective (EGED) or EHis: History Requirement (HIS or HIS 200)	3
MGMT1120 Introduction to Business	3	IDS 100 or Introductory Humanities Course with ENG, FAS, HIS, HUM, LIT, MUS, or PHL prefixes (not ENG COMP), or Free Elective for students transferring 12+ credits	3
MGMT1110 OR MKTG1130	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
Lanier Technical College Courses		SNHU Business Core	30
Directed: ACCT1100 Financial Accounting I	3*	ACC 201 Financial Accounting	3
ACCT2000 Managerial Accounting	3	ACC 202 Managerial Accounting	3

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Lanier Technical College AAS Business Management Course Requirements	Cr	Southern New Hampshire University Online BS Business Administration	Cr
Lanier Technical College Courses		SNHU Business Core (Continued)	Cr
		BUS 206 Business Law I	3
		BUS 210 Managing and Leading in Business	3
		BUS 225 Critical Business Skills for Success	3
		BUS 400 Driving Business Opportunities	3
		FIN 320 Principles of Finance	3
		INT 220 Global Dimensions in Business	3
Directed Specialization Course: MKTG1100 Principles of Marketing	3	MKT 205 Applied Marketing Strategies	3
		QSO 321 People, Planet, and Profit	3
Lanier Technical College Courses		SNHU Major Course Requirements Maximum of 6 credits in any one prefix	15
MGMT1100 Principles of Management	3	OL 215 Principles of Management	3
Directed Specialization Courses (Choose Two): MKTG Course (Except 2010 OR 2210)	6	6 credit(s) from subject(s): from ACC, ADV, BUS, CIS, ECO, ESPT, FIN, FMM, FMK, HOS, INT, MGT, MIS, MKT, OL, PAD, QSO, SB, SPT, or TAX	6
MGMT1105 Organizational Behavior MGMT1115 Leadership	6	6 credit(s) from subject(s): from ACC, ADV, BUS, CIS, ECO, ESPT, FIN, FMM, FMK, HOS, INT, MGT, MIS, MKT, OL, PAD, QSO, SB, SPT, or TAX within range of course numbers 300-499	6
Lanier Technical College Courses		SNHU Free Electives	33
MGMT2115 Human Resource Management	3		
MGMT2125 Performance Management	3		
MGMT2215 Team Project	3		
Specialization Course	3		
Free Electives	12		
Lanier Technical College Degree Credits	63-90	SNHU Online BS Business Administration Credits Required	120

Transfer Credit Policy

- * Excess general education credits are transferred as free elective credit, if available.
- This guide serves as a mapping tool for students and is based upon SNHU Online's 2022/2023 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case-by-case basis for transfer equivalency.
- Students must earn a grade of C- or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU Online's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (10 classes) at SNHU Online to be awarded a bachelor's degree.